

shoilee

acts as an integrated solution for the real estate business by combining costing, subcontracting, billing, accounting, inventory, construction, quality control, marketing and credit realization.



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ERP for Real Estate Business

The process starts from more than one point simultaneously.

Land acquisition department receives proposal from prospective land owners or proposes to prospective land owners. The department visits the proposed land for feasibility survey and completes the analysis upon some predefined criteria. Afterwards they run through legal verification of that land. Financial analysis is done on the project. If all the criteria match then project is signed and procured through direct procurement or through joint venture.

Engineering and Architecture department produce drawings for approval from different authorities. Architectural and Structural designs and drawings are produced for construction. Estimation of physical work is worked out and upon it the engineering budget is completed. The budget contains rate analysis with real time data. Construction work starts. Material management is done through the controlled flow of requisition, purchase order and billing. Material requisitions are verified against budget and material stock. Requisitions, purchase orders and Bills are approved electronically by concerned departments before execution.

Project management ensures precise work schedules through execution of defined subcontracts mentioned in the budget. They also exercise financial analysis on under construction projects due to rise in material cost to take necessary decisions. Quality control is ensured through auditing and tracking systems.

Upon approval from authorities sales starts their activity. Saleable entities database is created. Prospective clients' database is created and each product is sold against a value with a specified realization schedule. Credit Realization department realizes against the amount finalized by Sales department. Upon approval, the realization installments and schedules are changed on request. Payments received through different channels are processed to Accounts. Upon acknowledgement from Accounts, the realization database is updated.

Software generates reports on financial condition, project management, Store, sales, credit realization and Quality control.

Key features of the **shojee**

Project Management

- ◆ Resource management.
- ◆ Material flow management.
- ◆ Work flow management.
- ◆ Intermediate financial analysis.
- ◆ Precise reporting on physical and financial work progress.

Construction Management

- ◆ Budgeting of project.
- ◆ Subcontract management.
- ◆ Site supervision.
- ◆ Work progress reporting.
- ◆ Construction quality control.
- ◆ Material stock management.
- ◆ Reporting to management.

Material Management

- ◆ Raising Material Requisition from construction site.
- ◆ Validating Requisition against Bill of Quantity (BOQ) and material stock.
- ◆ Generating Purchase Orders against approved requisitions.
- ◆ Updating Stores/Inventory prior to any requisition.
- ◆ Material bills are judged against PO and stock received.

Sub contract Management

- ◆ Contractual entities inherited from Bill of quantity.
- ◆ Subcontract delegation management.
- ◆ Partial bill payment system with tracking and approval.
- ◆ Tracking of actual work completion and expenditure.
- ◆ Inter department linking for payment management.

Additional Work Management

- ◆ Preparing material and contract bill for extra work.
- ◆ Taking approval from client on the extra material and labor cost.
- ◆ Tracking material from requisition to consumption.

Quality Control

- ◆ Checks validity of reported values.
- ◆ Validates payments.
- ◆ Validates work completion reports.
- ◆ Validates construction, material and service quality.

Business Development Management

- ◆ Keeping database of prospective landowners.
- ◆ Keeping database of given proposal with details.
- ◆ Keeping records of signing money & there payment schedules.

Marketing & Sales Management

- ◆ Saleable entity products from project.
- ◆ Prospective client database.
- ◆ Discussions thread maintenance and follow up system.
- ◆ Detail product database for sales convenience.

Credit Realization

- ◆ Realization against sold entities.
- ◆ Keeping records of schedules & reschedules.
- ◆ Preparing extra invoices for both payables & receivables.
- ◆ Keeping records of letter send to client & feedback from clients.
- ◆ Realization integrated with accounts.

Logistic Management system

- ◆ Keeping records of the utility connection of projects.
- ◆ Recording the expenditure at the different govt. agencies.
- ◆ Keeping records of expenditures of legal affairs of the company.

Financial Management

The accounting application has four sub modules. They are:

- ◆ General Ledger
- ◆ Accounts Payable
- ◆ Accounts Receivables
- ◆ Term Loan Management

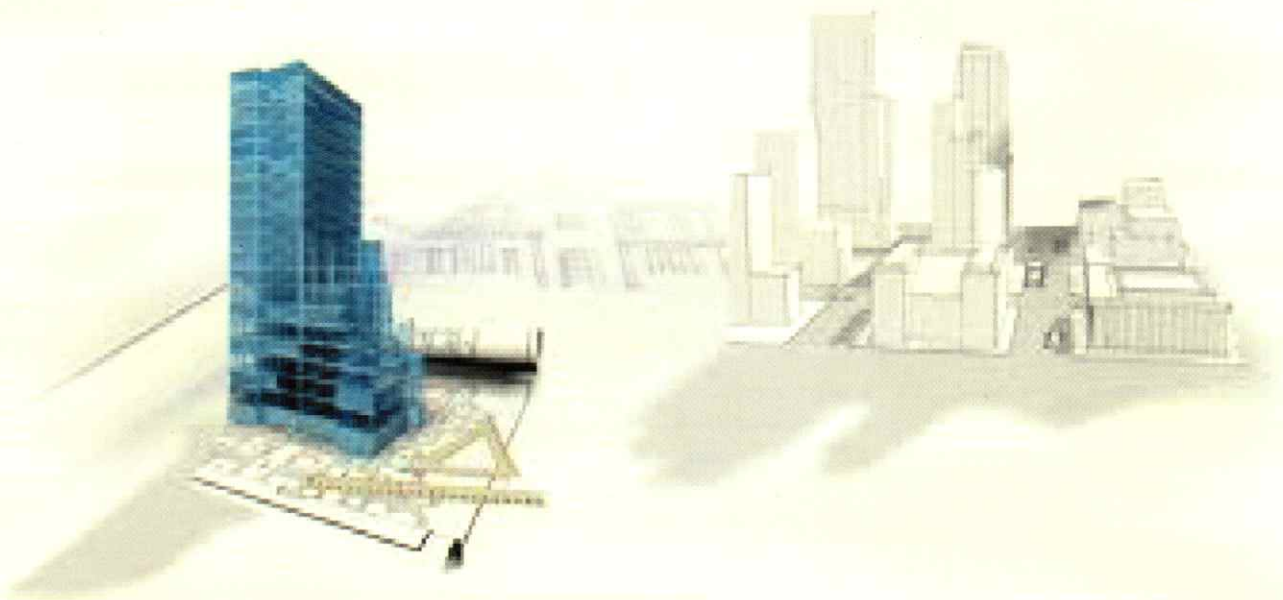
As the application is integrated with other modules the balance sheet and profit and loss account reflects real time situation of the company at all time. Year closing becomes a matter of fact activity without any delay. The application gives aging report on accounts payable and receivables.

Fixed assets Management system

- ◆ Maintains procurement cost with other details for tracking
- ◆ Identifies and handles composite fixed assets, assembles individual fixed assets as component
- ◆ Calculates depreciation as per user selected method on individual assets
- ◆ Tracks sales, transfer of location or responsibility
- ◆ Tracks by date servicing and repairing records against individual assets
- ◆ Spare parts maintenance
- ◆ Maintenance Scheduling

Reports Suite

- ◆ Easy interface to handle with.
- ◆ Predefined standard reporting.
- ◆ Single click operation.
- ◆ Report with accurate and real time data.
- ◆ Web base reporting.



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